# Financial Report The 1st Half of FY2015 

(From Apr. 1 to Sep. 30, 2014)

# ZEON <br> <br> ZEON CORPORATION 

 <br> <br> ZEON CORPORATION}

November 6, 2014

## Statement of Income (Consolidated) for 6 Months ended September 30, 2014 ZEON



## Segment Information (Consolidated) for 6 Months ended September 30, 2014 ZEON

## Elastomer Business

|  | SecondQuarter endedSeptember 302014 | SecondQuarter endedSeptember 302013 | Increase (Decrease) |  | Remarks (JPY100m) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |  |
| Sales volume (thousand ton) | 271 | 263 | 8 | $3 \%$ |  |
| Rubbers | 154 | 157 | -3 | -2 \% |  |
| Latices | 57 | 58 | -0 | -0 \% |  |
| Chemicals | 59 | 48 | 11 | 23 \% |  |
| Net Sales | 939 | 922 | 17 | $2 \%$ |  |
| Rubbers | 642 | 628 | 14 | 2 \% |  |
| Latices | 85 | 94 | -9 | -10 \% |  |
| Chemicals | 200 | 189 | 11 | 6 \% |  |
| Eliminations | 11 | 10 | 1 | 10 \% |  |
| Operating income | 89 | 107 | -17 | -16 \% |  |
| (Operating income ratio) (\%) | 9.5\% | 11.6\% | -2.0 |  |  |

Breakdown of year on year decrease of 2\% for rubbers sales volume

General-purpose rubbers
Specialty rubbers
Specialty rubbers component ratio
Sales volume 34\% (Q2/FY2014:32\%)
Sales amount
$-5 \% \quad$ Domestic sales -2\%, Export sales -8\%
$+4 \%$ Domestic sales $+7 \%$, Export sales $+5 \%$, Overseas subsidiaries $+1 \%$

57\% (Q2/FY2014:54\%)

## Segment Information (Consolidated) for 6 Months ended September 30, 2014 ZEON

## Specialty Materials Business

|  | Second <br> Quarter ended <br> September <br> Sol <br> 2014 | Second <br> Quarter ended <br> September 30 <br> 2013 | Increase (Decrease) |  | Remarks <br> (JPY100m) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |  |
| Net Sales | 357 | 330 | 27 | 8 \% |  |
| Specialty chemicals | 96 | 97 | -2 | -2 \% |  |
| Specialty plastics | 241 | 212 | 29 | 14 \% |  |
| Medical devices etc. | 21 | 21 | -0 | -1 \% |  |
| Operating Income | 45 | 54 | -9 | -16 \% |  |
| (Operating income ratio) (\%) | 12.7\% | 16.4\% | -3.7 |  |  |

Breakdown of year on year decrease of 2\% for specialty chemicals sales amount
Specialty Chemicals $+10 \%$, Electronic materials $-4 \%$, Battery materials $+19 \%$,
Toner $-14 \%$, Withdrawal from the magnetic tape materials business
Breakdown of year on year increase of $14 \%$ for specialty plastics sales amount
Cyclo-Olefin Polymer resins $+11 \%$, Optical films $+14 \%$
Sales volume growth rate for optical films +23\%
PProportion of the diagonally stretched optical film sales to total optical film sales Q2/FY2014 35\% $\rightarrow$ Q2/FY2015 35\%

## Segment Information (Consolidated) for 6 Months ended September 30, 2014 ZEON

## Others

|  | SecondQuarter endedSeptember 302014 | SecondQuarter endedSeptember 302013 | Increase (Decrease) |  | Remarks (JPY100m) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |  |
| Net Sales | 250 | 246 | 4 | $2 \%$ |  |
| Operating Income | 10 | 7 | 4 | 53 \% |  |
| (Operating income ratio) (\%) | 4.1\% | 2.8\% | 1.4 |  |  |


|  | FY2014 |  |  |  | $\begin{gathered} \text { FY } \\ 2015 \end{gathered}$ |  | Increase (Decrease) Q1/FY2015 vs. Q2/FY2015 |  | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Amount | Percentage | (JPY100m) |
| Sales Volume (thousand ton) | 132 | 130 | 136 | 130 | 131 | 140 | 9 | $7 \%$ |  |
| Rubbers | 79 | 78 | 79 | 76 | 75 | 80 | 5 | $7 \%$ |  |
| Latices | 30 | 28 | 30 | 26 | 27 | 31 | 4 | $15 \%$ |  |
| Chemicals | 24 | 24 | 27 | 28 | 29 | 30 | 1 | $5 \%$ |  |
| Net Sales | 724 | 759 | 751 | 729 | 748 | 785 | 37 | $5 \%$ | Comparative Analysis of Net sales |
| Elastomer business | 455 | 466 | 464 | 458 | 462 | 477 | 16 | $3 \%$ | Quantity variance +40 |
| Rubbers | 311 | 317 | 320 | 309 | 321 | 321 | -0 | -0 \% | Price variance -2 |
| Latices | 51 | 43 | 45 | 43 | 42 | 43 | 1 | $3 \%$ | Exchange rate variance -1 |
| Chemicals | 88 | 101 | 94 | 100 | 93 | 108 | 15 | 17 \% |  |
| Others and Eliminations | 5 | 4 | 5 | 6 | 6 | 5 | -1 | -11 \% |  |
| Specialty materials business | 155 | 175 | 164 | 148 | 167 | 190 | 24 | 14 \% |  |
| Specialty chemicals | 49 | 48 | 47 | 46 | 49 | 46 | -3 | -6 \% |  |
| Specialty plastics | 96 | 116 | 105 | 91 | 108 | 133 | 26 | 24 \% |  |
| Medical devices etc. | 10 | 11 | 12 | 11 | 10 | 11 | 1 | 11 \% |  |
| Others and Eliminations | 114 | 118 | 123 | 124 | 120 | 118 | -2 | -2 \% |  |
| Operating income | 87 | 81 | 77 | 54 | 62 | 83 | 21 | 34 \% | Comparative Analysis of Operating income |
| (Operating income ratio) (\%) | 12\% | 11\% | 10\% | 7\% | 8\% | 11\% |  | pt | Quantity variance +15 Raw materials price variance +6 |
| Elastomer business | 59 | 48 | 45 | 41 | 42 | 47 | 5 | 13 \% | Price variance -2 SG \& A etc. +3 |
| Specialty materials business | 25 | 29 | 27 | 10 | 16 | 29 | 13 | 81 \% | Exchange rate variance -1 |
| Others and Eliminations | 3 | 4 | 5 | 3 | 4 | 6 | 2 | 61 \% |  |
| Ordinary income | 100 | 82 | 91 | 53 | 61 | 95 | 34 | 56 \% |  |
| Net income | 62 | 46 | 63 | 25 | 39 | 51 | 12 | 30 \% |  |
| Exchange rate (JPY/\$) | 97.7 | 98.4 | 99.6 | 103.4 | 102.4 | 102.6 | 0.2 | 0 \% |  |
| Exchange rate (JPY/€) | 126.9 | 129.6 | 135.5 | 141.4 | 140.5 | 137.6 | -2.9 | -2 \% |  |
| Naphtha price (JPY/kl) | 65,500 | 63,900 | 67,800 | 72,000 | 69,900 | 71,000 | 1,100 | 2 \% |  |
| Asian Butadiene price (USD/t) | 1,405 | 1,144 | 1,570 | 1,409 | 1,295 | 1,502 | 207 | 16 \% |  |

Capital Expenditures, Depreciation \& Amortization and R \& D Expenses (Quarterly trends)

## Comparative Balance Sheets (Consolidated)

## ZEON

(Unit : JPY100m)

|  | Assets |
| :--- | ---: |
|  | As of September <br> $30, ~ 2014$ |
| Current assets | 1,915 |
| Cash and bank deposits |  |
| Notes and accounts receivable- |  |
| trade |  |
| Accounts receivable-other | 100 |
| Inventories | 756 |
| Other current assets | 364 |
| Fixed assets | 623 |
| Property, Plant and Equipment | 73 |
| Intangible assets | 1,968 |
| Investment securities | 1,228 |
| Other fixed assets | 56 |
| Total Assets | 78 |
|  | 3,883 |
| Capital Expenditures | 116 |
| Depreciation \& Amortization | -89 |
| Other factors | -30 |
| Fixed assets | -2 |


| Liabilities and Net assets |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | As of September <br> 30,2014 | As of Mar. 31, <br> 2014 | Increase <br> (Decrease) |  |
| Current liabilities | 1,401 | 1,337 | 65 |  |
| Notes and accounts payable-trade | 787 | 648 | 140 |  |
| Shorr-term interest-bearing debt | 322 | 353 | -31 |  |
| Other current liabilities | 292 | 336 | -44 |  |
| Long-term liabilities | 582 | 558 | 24 |  |
| Long-term interest-bearing debt | 309 | 303 | 6 |  |
| Other long-term liabilities | 273 | 255 | 18 |  |
| Total Net assets | 1,900 | 1,814 | 86 |  |
| Equity capital | 1,860 | 1,776 | 84 |  |
| Other net assets | 40 | 38 | 2 |  |
|  |  |  |  |  |
| Total Liabilities and Net assets | 3,883 | 3,709 | 174 |  |
|  |  |  |  |  |
| Total interest-bearing debt | 631 | 656 | -25 |  |
| Equity ratio | 47.9 | 47.9 | 0.0 |  |
| D/E Ratio | 0.34 | 0.37 | -0.03 |  |

## Forecast of Operating Performance for FY2015

|  | FY2015 | FY2014 | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Net sales | 3,100 | 2,964 | 136 | $5 \%$ |
| Elastomer Business | 1,964 | 1,844 | 120 | $7 \%$ |
| Specialty Materials Business | 646 | 642 | 4 | 1 \% |
| Others | 511 | 508 | 3 | 1 \% |
| Eliminations | -21 | -29 | 8 |  |
| Operating income | 250 | 299 | -49 | -16 \% |
| (Operating income ratio) (\%) | 8.1\% | 10.1\% | -2.0 | pt |
| Elastomer Business | 203 | 193 | 10 | 5 \% |
| Specialty Materials Business | 32 | 91 | -59 | -65 \% |
| Others | 15 | 15 | 0 | $3 \%$ |
| Non-operating income \& expenses | 0 | 27 | -27 |  |
| Ordinary income | 250 | 326 | -76 | -23 \% |
| Net income | 170 | 197 | -27 | -14\% |
| Exchange rate (JPY/\$) | 100.0 | 99.8 | 0.2 | 0 \% |
| Exchange rate (JPY/€) | 140.0 | 133.4 | 6.6 | $5 \%$ |
| Naphtha price (JPY/kl) | 69,000 | 67,200 | 1,800 | $3 \%$ |
| Asian Butadiene price (USD/t) | 1.500 | 1,382 | 118 | $9 \%$ |

The company is predicting no changes in the forecast disclosed as of September 25, 2014.
Any forward-looking statements in this document are based upon information available to the company on the date of this release. These forward-looking statements are and will be, as the case may be, subject to many risks, uncertainties and factors relating to the company's operations and business environment which may cause the company's actual results to be materially different from any future results, expressed or implied, in these forward-looking statements.

