## Financial Report <br> The 1st Quarter of FY2011 (From Apr. 1 to Jun. 30, 2011)

## August, 2011

## Disclaimer Regarding Forward - Looking Statements

These materials are intended to provide information only, and are not to solicit actions of any kind. Business results forecasts are based on management's assumptions in light of information currently available. Actual sales and income may differ significantly from these forecasts.

The Company shall not take any responsibility regarding the accuracy or completeness of any forecasts pertaining to business results forecasts contained herein.

The user acknowledge that he/she agrees to exercise his/her own judgment in using these materials. The Company shall bear no responsibility for any loss arising from investment decisions relying fully on these materials.

## Statements of Income (Consolidated) From Apr. 1 to Jun. 30, 2011



## Segment Information (Consolidated) for 3 Months ended Jun. 30

- Elastomer Business .

|  | First Quarter ended June 30, 2011 | First Quarter ended June 30, 2010 | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Sales Quantity (thousands ton) | 136.0 | 145.8 | -9.8 | -6.7\% |
| Rubbers | 75.7 | 83.4 | -7.7 | -9.3\% |
| Latices | 33.6 | 36.5 | -2.9 | -7.9\% |
| Chemicals | 26.7 | 25.9 | 0.8 | 3.1\% |
| Net Sales (JPYm) | 43,987 | 42,915 | 1,072 | 2.5\% |
| Rubbers | 29,148 | 30,714 | -1,566 | -5.1\% |
| Latices | 5,283 | 5,318 | -35 | -0.7\% |
| Chemicals | 9,228 | 6,895 | 2,333 | 33.8\% |
| Others | 876 | 0 | 876 | - |
| Eliminations | -548 | -11 | -537 | - |
| Operating expenses | 34,247 | 35,709 | -1,462 | -4.1\% |
| Operating income | 9,740 | 7,206 | 2,534 | 35.2\% |

First Quarter ended
June 30, 2011

| First Quarter ended |
| :---: |
| June 30, 2010 |

(Unit : Millions of yen)

- Specialty Materials Business -

|  | First Quarter ended June 30, 2011 | First Quarter ended June 30, 2010 | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Net Sales | 13,951 | 13,743 | 208 | 1.5\% |
| Specialty materials | 5,352 | 6,087 | -735 | -12.1\% |
| Specialty plastics | 7,626 | 7,656 | -30 | -0.4\% |
| Medical etc. Eliminations | 973 | 0 | 973 | - - |
| Operating expenses | 12,067 | 10,593 | 1,474 | 13.9\% |
| Operating income | 1,883 | 3,150 | -1,266 | -40.2\% |

## - Others

(Unit : Millions of yen)

|  | First Quarter ended <br> June 30, 2011 | First Quarter ended <br> June 30, 2010 | Increase (decrease) |  |
| :--- | ---: | ---: | ---: | ---: |
| Net Sales | 9,303 | 11,242 | Amount | Percentage |
| Operating expenses | 9,085 | 11,181 | $-1,939$ | $-17.3 \%$ |
| Operating income | 218 | 61 | $-2,096$ | $-18.7 \%$ |

## Statements of Income (Consolidated) for 3 Months ended

(Unit : Millions of yen)

|  | Fiscal Year ended March 31, 2011 |  |  |  | Fiscal Year endind March 31, 2012 | Increase ( Q1/FY2 Q4/F | $\begin{aligned} & \text { (Decrease) } \\ & \text { (2011 vs. } \\ & =\mathrm{Y} 2010 \end{aligned}$ | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr.- Jun. | Jul.- Sep. | Oct.- Dec. | Jan.- Mar. | Apr.- Jun. | Amount | Percentage |  |
| Sales Quantity (thousands ton) | 145.8 | 146.9 | 147.9 | 144.2 | 136.0 | -8.2 | -5.7\% |  |
| Rubbers | 83.4 | 82.3 | 82.5 | 80.7 | 75.7 | -5.0 | -6.2\% |  |
| Latices | 36.5 | 37.7 | 39.1 | 35.4 | 33.6 | -1.8 | -5.1\% |  |
| Chemicals | 25.9 | 26.9 | 26.4 | 28.1 | 26.7 | -1.4 | -4.9\% |  |
| Net Sales | 67,578 | 67,439 | 66,665 | 68,700 | 66,730 | -1,970 | -2.9\% | Comparative Analysis of Net Sales (JPY100m) |
| Elastomer business | 42,915 | 42,742 | 43,262 | 44,516 | 43,987 | -529 | -1.2\% | Quantity Variance -50 |
| Rubbers | 30,714 | 30,219 | 29,836 | 30,610 | 29,148 | -1,462 | -4.8\% | Price Variance 28 |
| Latices | 5,318 | 5,434 | 5,493 | 5,151 | 5,283 | 132 | 2.6\% | Exchange rate Variance 2 |
| Chemicals | 6,895 | 7,102 | 7,932 | 8,754 | 9,228 | 474 | 5.4\% |  |
| Others | 0 | 0 | 0 | 0 | 876 | 876 |  |  |
| Eliminations | -11 | -13 | 0 | 0 | -548 | -549 | - |  |
| Specialty materials business | 13,743 | 13,140 | 11,459 | 11,448 | 13,951 | 2,503 | 21.9\% |  |
| Specialty materials | 6,087 | 5,879 | 5,401 | 5,364 | 5,352 | -11 | -0.2\% |  |
| Specialty plastics | 7,656 | 7,261 | 6,059 | 6,084 | 7,626 | 1,542 | 25.3\% |  |
| Medical.etc | 0 | 0 | 0 | 0 | 973 | 973 |  |  |
| Eliminations | 0 | 0 | 0 | 0 |  | 0 | - |  |
| Others | 11,242 | 11,853 | 12,272 | 13,127 | 9,303 | -3,824 | -29.1\% |  |
| Eliminations | -321 | -296 | -328 | -390 | -511 | -120 | 30.8\% |  |
| Operating expenses | 10,436 | 8,344 | 8,006 | 8,510 | 11,825 | 3,316 | 39.0\% | Comparative Analysis of Operating income (JPY100m) |
| Elastomer business | 7,206 | 6,728 | 7,093 | 7,159 | 9,740 | 2,581 | 36.0\% | Quantity Variance -4 |
| Specialty materials business | 3,150 | 1,372 | 749 | 1,174 | 1,883 | 710 | 60.4\% | Price Variance 28 |
| Others | 61 | 213 | 150 | 162 | 218 | 56 | - | Exchange rate Variance |
| Eliminations | 20 | 30 | 13 | 14 | -16 | -31 | - | Raw materials price variance and others. ( $\mathrm{n} \epsilon$ |
|  |  |  |  |  |  |  |  | SGA -1 |
|  |  |  |  |  |  |  |  | Cost reduction effect |
| Ordinary income | 9,545 | 7,609 | 7,829 | 8,641 | 11,661 | 3,021 | 35.0\% |  |
| Net income | 4,363 | 4,751 | 4,579 | 4,610 | 7,081 | 2,471 | 53.6\% |  |
|  |  |  |  |  |  |  |  |  |
| Exchange rate (JPY/\$) | 92.8 | 86.6 | 83.0 | 81.8 | 82.0 | 0.2 | 0.2\% |  |
| Exchange rate (JPY/E) | 120.5 | 109.3 | 112.5 | 110.5 | 118.5 | 8.0 | 7.2\% |  |
| Naphtha Price (JPY/kl) | 49,700 | 42,700 | 45,100 | 52,400 | 59,500 | 7,100 | 13.5\% |  |

## Comparative Balance Sheets (Consolidated)

| Assets |  |  |  |  |  | Liabilities and Net assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account item | $\begin{gathered} \text { As of Jun. 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { As of Mar. 31, } \\ 2011 \end{gathered}$ |  | increase (decrease)1,913 | Account item | $\begin{gathered} \text { As of Jun. 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { As of Mar. 31, } \\ 2010 \end{gathered}$ |  | increase (decrease) |
| Current assets | 158,654 | 54.0 | 156,741 | 53.9 |  | Current liabilities | 102,910 | 35.0 | 105,137 | 36.2 | -2,227 |
| Cash and bank deposits | 7,682 |  | 15,129 |  | -7,447 | Notes and accounts payable-trade | 62,847 |  | 60,929 |  | 1,918 |
| Notes and accounts receivable- trade | 65,413 |  | 65,482 |  | -69 | Short-term interest-bearing debt | 17,839 |  | 17,997 |  | -158 |
| Accounts receivable-other | 30,458 |  | 24,788 |  | 5,670 | Other current liabilities | 22,224 |  | 26,211 |  | -3,987 |
| Inventories | 47,199 |  | 45,930 |  | 1,269 | Long-term liabilities | 65,344 | 22.2 | 66,691 | 22.9 | -1,347 |
| Other current assets | 7,902 |  | 5,412 |  | 2,490 | Long-term interest-bearing debt | 52,233 |  | 52,866 |  | -633 |
| Fixed assets | 135,256 | 46.0 | 133,855 | 46.1 | 1,401 | Other long-term liabilities | 13,111 |  | 13,825 |  | -714 |
| Property, Plant and equipment | 96,729 |  | 95,942 |  | 787 |  |  |  |  |  |  |
| Intangible assets | 3,952 |  | 3,996 |  | -44 | Total Liabilities | 168,254 | 57.2 | 171,828 | 59.1 | -3,574 |
| Investment securities | 29,171 |  | 28,361 |  | 810 |  |  |  |  |  |  |
| Other fixed assets | 5,404 |  | 5,555 |  | -151 | Equity capital | 121,831 |  | 114,875 |  | 6,956 |
|  |  |  |  |  |  | Stock acquisition rights | 247 |  | 234 |  | 13 |
| Deferred charges | - | - | - | - | - | Minority interests | 3,579 |  | 3,659 |  | -80 |
|  |  |  |  |  |  | Total Net assets | 125,657 | 42.8 | 118,767 | 40.9 | 6,890 |
| Total Assets | 293,910 | 100.0 | 290,596 | 100.0 | 3,314 | Total Liabilities and Net assets | 293,910 | 100.0 | 290,596 | 100.0 | 3,314 |


|  | As of Jun. 30, 2011 | As of Mar. 31, 2011 | Increase / decrease |
| :--- | ---: | ---: | ---: |
| Interest-bearing debt | 70,072 | 70,863 | -791 |
| Equity capital | 121,831 | 114,875 | 6,956 |
| Equity ratio | 41.5 | 39.5 | 1.9 |
| D/E Ratio | 0.58 | 0.62 | -0.04 |

## Forecast of Operating Performance FY2011 (Consolidated)

First half-year of FY2011 (Apr. 1, 2010 through Sept. 30, 2010)
(Unit : 100 Millions of yen)

|  | Forecast of Operating Performance FY2011 (Consolidated) Announced on July 27th. 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter ended June 30, 2011 | First Quarter ended <br> Sep. 30, 2011 | 1st half (Apr - Sep) | 2nd half (Oct - Mar) | Fiscal Year ended March 31, 2012 |
| Net Sales | 667 | 683 | 1,350 | 1,480 | 2,830 |
| Elastomer Business | 440 | 461 | 901 | 942 | 1,843 |
| Specialty Materials Business | 140 | 125 | 265 | 328 | 593 |
| Others | 93 | 100 | 193 | 217 | 410 |
| Eliminations | -6 | -3 | -9 | -7 | -16 |
| Operating income | 118 | 97 | 215 | 135 | 350 |
| Elastomer Business | 97 | 78 | 175 | 82 | 257 |
| Specialty Materials Business | 19 | 17 | 36 | 46 | 82 |
| Others | 2 | 2 | 4 | 6 | 10 |
| Eliminations | 0 | 0 | 0 | 1 | 1 |
| Ordinary income | 117 | 81 | 198 | 132 | 330 |
| Net income | 71 | 49 | 120 | 80 | 200 |
|  |  |  |  |  |  |
| Exchange rate (JPY/\$) | 82.0 | 80.0 | 81.0 | 80.0 | 80.5 |
| Exchange rate (JPY/E) | 118.5 | 110.0 | 114.2 | 110.0 | 112.1 |
| Naphtha Price (JPY/kl) | 59,500 | 57,500 | 58,500 | 67,000 | 62,750 |
| Depreciation \& Amortization |  |  |  |  | 220 |
| Capital Expenditures |  |  |  |  | 230 |
| Research and Development Expenses |  |  |  |  | 110 |


| Fiscal Year <br> ended March <br> 31,2011 | Increase (Decrease) |  |
| ---: | ---: | ---: |
| 2,704 | 126 | $4.7 \%$ |
| 1,734 | 109 | $6.3 \%$ |
| 498 | 95 | $19.1 \%$ |
| 485 | -75 | $-15.5 \%$ |
| -13 | -3 | - |
| 353 | -3 | $-0.8 \%$ |
| 282 | -25 | $-8.9 \%$ |
| 64 | 18 | $28.1 \%$ |
| 6 | 4 | $66.7 \%$ |
| 1 | 0 | - |
| 336 | -6 | $-1.8 \%$ |
| 183 | 17 | $9.3 \%$ |
| 86.0 | -5.5 | $-6.4 \%$ |
| 113.2 | -1.1 | $-1.0 \%$ |
| 47,500 | 15,250 | $32.1 \%$ |
| 211 | 9 | $4.3 \%$ |
| 103 | 127 | $123.3 \%$ |
| 95 | 15 | $15.8 \%$ |

