## Financial Report

The 3rd Quarter of FY2010 (From Apr. 1 to Dec. 31, 2010)

## February. 9, 2011

## Disclaimer Regarding Forward - Looking Statements

These materials are intended to provide information only, and are not to solicit actions of any kind. Business results forecasts are based on management's assumptions in light of information currently available. Actual sales and income may differ significantly from these forecasts.
The Company shall not take any responsibility regarding the accuracy or completeness of any forecasts pertaining to business results forecasts contained herein.

The user acknowledge that he/she agrees to exercise his/her own judgment in using these materials. The Company shall bear no responsibility for any loss arising from investment decisions relying fully on these materials.

## Statements of Income (Consolidated) for 9 Months ended Dec. 31



## Segment Information (Consolidated) for 9 Months ended Dec. 31

| - Elastomer Business - | (Unit : Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter ended December 31, 2010 | Third Quarter ended December 31, 2009 | Increase (Decrease) |  |
|  |  |  | Amount | Percentage |
| Sales Quantity (thousands ton) | 440.6 | 385.7 | 54.9 | 14.2\% |
| Rubbers | 248.2 | 213.0 | 35.1 | 16.5\% |
| Latices | 113.3 | 107.1 | 6.2 | 5.8\% |
| Chemicals | 79.2 | 65.6 | 13.6 | 20.7\% |
| Net Sales (JPYm) | 128,919 | 97,891 | 31,028 | 31.7\% |
| Rubbers | 90,769 | 66,894 | 23,875 | 35.7\% |
| Latices | 16,244 | 12,868 | 3,376 | 26.2\% |
| Chemicals | 21,929 | 18,141 | 3,788 | 20.9\% |
| Eliminations and corporate | -24 | -11 | -13 | - |
| Operating expenses | 107,892 | 94,253 | 13,639 | 14.5\% |
| Operating income | 21,026 | 3,638 | 17,388 | 478.0\% |

- Specialty Materials Business -

|  | Third Quarter ended <br> December 31, 2010 | Third Quarter ended <br> Decem ber 31, 2009 | Increase (Decrease) |  |
| :--- | ---: | ---: | ---: | ---: |
| Net Sales | 38,342 | 34,320 | Amount | Percentage |
| Specialty materials | 17,366 | 16,323 | 4,022 | $11.7 \%$ |
| Specialty plastics | 20,976 | 17,997 | 1,043 | $6.4 \%$ |
| Eliminations and corporate | 0 | 0 | 2,979 | $16.6 \%$ |
| Operating expenses | 33,071 | 34,093 | 0 | - |
| Operating income | 5,271 | 227 | $-1,022$ | $-3.0 \%$ |

- Others -
(Unit : Millions of yen)

|  | Third Quarter ended <br> December 31, 2010 | Third Quarter ended <br> Decem ber 31, 2009 | Increase (decrease) |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  | Amount | Percentage |
| Net Sales | 35,367 | 30,550 | 4,817 | $15.8 \%$ |
| Operating expenses <br> Operating income | 34,942 | 30,958 | 3,984 | $12.9 \%$ |

## Statements of Income (Consolidated) for 3 Months ended

|  |  |  |  |  |  |  |  |  |  | (Unit : Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year ended March 31, 2010 |  |  |  | Fiscal Year ended March 31, 2011 |  |  | Increase (Decrease) Q3/FY2010 vs. Q2/FY2010 |  | Remarks |
|  | Apr.- Jun. (Act.) | Jul. Sep. <br> (Act) | Oct.- Dec. (Act) | Jan.- Mar. <br> (Act) | Apr.- Jun. (Act.) | $\begin{aligned} & \text { Jul.- Sep. } \\ & \text { (Act) } \end{aligned}$ | Oct.- Dec. <br> (Act) | Amount | Percentage |  |
| Sales Quantity (thousands ton) | 103.4 | 137.5 | 144.8 | 149.7 | 145.8 | 146.9 | 147.9 | 1.0 | 0.7\% |  |
| Rubbers | 55.0 | 76.2 | 81.8 | 89.0 | 83.4 | 82.3 | 82.5 | 0.1 | 0.1\% |  |
| Latices | 29.0 | 38.0 | 40.1 | 36.3 | 36.5 | 37.7 | 39.1 | 1.4 | 3.7\% |  |
| Chemicals | 19.4 | 23.3 | 22.9 | 24.4 | 25.9 | 26.9 | 26.4 | -0.5 | -1.8\% |  |
| Net Sales | 47,310 | 55,394 | 58,962 | 64,211 | 67,578 | 67,439 | 66,665 | -774 | -1.1\% | Comparative Analysis of Net Sales (JPY100m) |
| Elastomer business | 27,266 | 33,490 | 37,135 | 40,395 | 42,915 | 42,742 | 43,262 | 520 | 1.2\% | Quantity Variance -7 |
| Rubbers | 18,290 | 22,550 | 26,054 | 28,624 | 30,714 | 30,219 | 29,836 | -383 | -1.3\% | Price Variance 4 |
| Latices | 3,864 | 4,177 | 4,827 | 4,867 | 5,318 | 5,434 | 5,493 | 59 | 1.1\% | Exchange rate Variance -5 |
| Chemicals | 5,113 | 6,772 | 6,256 | 6,959 | 6,895 | 7,102 | 7,932 | 831 | 11.7\% |  |
| Eliminations | 0 | -10 | -1 | -55 | -11 | -13 | 0 | 13 | - |  |
| Specialty materials busines | 10,604 | 11,840 | 11,876 | 12,985 | 13,743 | 13,140 | 11,459 | -1,681 | -12.8\% |  |
| Specialty materials | 4,812 | 5,788 | 5,723 | 6,485 | 6,087 | 5,879 | 5,401 | -478 | -8.1\% |  |
| Specialty plastics | 5,792 | 6,052 | 6,153 | 6,500 | 7,656 | 7,261 | 6,059 | -1,202 | -16.6\% |  |
| Eliminations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - |  |
| Others | 9,954 | 10,366 | 10,230 | 11,105 | 11,242 | 11,853 | 12,272 | 418 | 3.5\% |  |
| Eliminations | -515 | -302 | -278 | -274 | -321 | -296 | -328 | -31 | - |  |
| Operating expenses | -2,921 | 1,204 | 5,173 | 5,863 | 10,436 | 8,344 | 8,006 | -338 | -4.1\% | Comparative Analysis of Operating income (JPY100m) |
| Elastomer business | -1,437 | 763 | 4,312 | 5,709 | 7,206 | 6,728 | 7,093 | 365 | 5.4\% | Quantity Variance -4 |
| Specialty materials business | -1,226 | 584 | 869 | 26 | 3,150 | 1,372 | 749 | -623 | -45.4\% | Price Variance 4 |
| Others | -269 | -116 | -23 | 104 | 61 | 213 | 150 | -63 | -29.5\% | Exchange rate Variance $\quad-5$ |
| Eliminations | 11 | -26 | 14 | 25 | 20 | 30 | 13 | -17 | -57.2\% | Raw materials price variance and others. (ne -2 |
|  |  |  |  |  |  |  |  |  |  | SGA 1 |
|  |  |  |  |  |  |  |  |  |  | Cost reduction effect 3 |
| Ordinary income | -2,674 | 693 | 5,450 | 5,979 | 9,545 | 7,609 | 7,829 | 219 | 2.9\% |  |
| Net income | -2,292 | 892 | 2,852 | 3,568 | 4,363 | 4,751 | 4,579 | -172 | -3.6\% |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Exchange rate (JPY/\$) | 97.5 | 94.7 | 89.5 | 90.4 | 92.8 | 86.6 | 83.0 | -3.6 | -4.1\% |  |
| Exchange rate (JPYIE) | 131.5 | 134.2 | 132.4 | 126.0 | 120.5 | 109.3 | 112.5 | 3.2 | 2.9\% |  |
| Naphtha Price (JPY/kl) | 33,300 | 41,200 | 42,500 | 47,700 | 49,700 | 42,700 | 45,100 | 2,400 | 5.6\% |  |
|  |  |  |  |  |  |  |  |  |  | 4 |

## Comparative Balance Sheets (Consolidated)

(Unit : Millions of yen, \%)

| Assets |  |  |  |  |  | Liabilities and Net assets |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account item | As of Dec. 31, 2010 |  | As of Mar. 31, 2010 |  | increase (decrease)$26,497$ | Account item |  | As of Dec. 31, 2010 |  | As of Mar. 31, 2010 |  | increase (decrease)$10,754$ |
| Current assets | 158,129 | 53.4 | 131,632 | 46.8 |  | Current liabilities |  | 112,885 | 38.1 | 102,131 | 36.3 |  |
| Cash and bank deposits | 13,507 |  | 7,378 |  | 6,129 | Notes and accounts payable-trade |  | 68,757 |  | 48,349 |  | 20,408 |
| Notes and accounts receivable- trade | 67,839 |  | 61,540 |  | 6,299 | Short-term interest-bearing debt |  | 18,821 |  | 39,127 |  | -20,306 |
| Accounts receivable-other | 25,637 |  | 19,319 |  | 6,318 | Other current liabilities |  | 25,307 |  | 14,655 |  | 10,652 |
| Inventories | 43,558 |  | 38,336 |  | 5,222 | Long-term liabilities |  | 68,368 | 23.1 | 70,850 | 25.2 | -2,482 |
| Other current assets | 7,588 |  | 5,059 |  | 2,529 | Long-term interest-bearing debt |  | 54,238 |  | 56,571 |  | -2,333 |
| Fixed assets | 138,203 | 46.6 | 149,421 | 53.2 | -11,218 | Other long-term liabilities |  | 14,130 |  | 14,279 |  | -149 |
| Property, Plant and equipment | 99,466 |  | 108,373 |  | -8,907 |  |  |  |  |  |  |  |
| Intangible assets | 3,987 |  | 4,127 |  | -140 | Total Liabilities |  | 181,253 | 61.2 | 172,981 | 61.5 | 8,272 |
| Investment securities | 29,137 |  | 31,135 |  | -1,998 |  |  |  |  |  |  |  |
| Other fixed assets | 5,613 |  | 5,785 |  | -172 | Equity capital |  | 111,260 |  | 104,648 |  | 6,612 |
|  |  |  |  |  |  | Stock acquisition rights |  | 221 |  | 185 |  | 36 |
| Deferred charges | 0 | 0.0 | 0 | 0.0 | 0 | Minority interests |  | 3,598 |  | 3,239 |  | 359 |
|  |  |  |  |  |  | Total Net assets |  | 115,079 | 38.8 | 108,072 | 38.5 | 7,007 |
| Total Assets | 296,333 | 100.0 | 281,053 | 100.0 | 15,280 | Total Liabilities and Net assets |  | 296,333 | 100.0 | 281,053 | 100.0 | 15,280 |
|  |  |  |  |  |  |  | As of Dec. 31, 2010 |  | As of Mar. 31, 2010 |  | Increase / decrease |  |
|  |  |  |  |  |  | Interest-bearing debt |  | 73,059 |  | 95,698 |  | -22,639 |
|  |  |  |  |  |  | Equity capital |  | 111,260 |  | 104,648 |  | 6,612 |
|  |  |  |  |  |  | Equity ratio |  | 37.5 |  | 37.2 |  | 0.3 |
|  |  |  |  |  |  | DIE Ratio |  | 0.66 |  | 0.91 |  | -0.26 |

## Statements of Cash Flows (Consolidated) for 9 Months ended Dec. 31

| (Unit : Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Third Quarter ended December 31, 2010 | Third Quarter ended December 31, 2009 | Increase (Decrease) |
|  |  |  | Amount |
| Cash flows from operating activities | 40,625 | 30,425 | 10,200 |
| Income before income taxes and minority interests | 21,879 | 2,601 | 19,278 |
| Depreciation and amortization | 15,470 | 15,634 | -164 |
| Decrease (increase) in receivables - trade | -7,754 | -16,139 | 8,385 |
| Decrease (increase) in inventories | -5,814 | 13,714 | -19,528 |
| (Decrease) increase in payables - trade | 21,776 | 28,140 | -6,364 |
| Income taxes refunded (paid) | -1,285 | 2,519 | -3,804 |
| Other, net | -3,647 | -16,044 | 12,397 |
| Cash flows from investing activities | -6,214 | -10,363 | 4,149 |
| Purchase of tangible \& intangible assets | -6,329 | -10,862 | 4,533 |
| Purchase of investment securities | -368 | -17 | -351 |
| Proceeds from sales and redemption of investment securities | 7 | 475 | -468 |
| Other, net | 476 | 41 | 435 |
| Free Cash flows | 34,411 | 20,062 | 14,349 |
| Cash flows from financing activities | -27,531 | -18,352 | -9,179 |
| (Decrease) increase of interest-bearing debt | -22,376 | -17,554 | -4,822 |
| Dividends paid | -2,326 | -709 | -1,617 |
| Repurchase of treasury stock | -2,775 | 0 | -2,775 |
| Other, net | -54 | -89 | 35 |
| Effect of exchange rate changes on cash and cash equivalents | -468 | 60 | -528 |
| Net increase (decrease) in cash and cash equivalents | 6,412 | 1,770 | 4,642 |
| Cash and cash equivalents at beginning | 6,912 | 5,008 | 1,904 |
| Increase in cash due to change in number of consolidated subsidiaries | 124 | 131 | -7 |
| Cash and cash equivalents at end | 13,448 | 6,909 | 6,539 |

## Forecast of Operating Performance FY2010 (Consolidated)

FY2010 (Apr. 1, 2010 through Mar. 31, 2011)
(Unit : Millions of yen)

|  | Latest Forecast <br> (Announced on Nov.9, <br> 2010) | Actual results of the <br> corresponding period <br> of the preceding year | Amount |  |
| :--- | ---: | ---: | ---: | ---: | Percentage | Increase (Decrease) |
| :--- |
| Net Sales |
| Operating income |
| Ordinary income |

