## Financial Report : FY2009

## May, 2010

## Disclaimer Regarding Forward - Looking Statements

These materials are intended to provide information only, and are not to solicit actions of any kind. Business results forecasts are based on management's assumptions in light of information currently available. Actual sales and income may differ significantly from these forecasts.

The Company shall not take any responsibility regarding the accuracy or completeness of any forecasts pertaining to business results forecasts contained herein.

The user acknowledge that he/she agrees to exercise his/her own judgment in using these materials. The Company shall bear no responsibility for any loss arising from investment decisions relying fully on these materials.

## Statements of Income (Consolidated) From Apr. 1, 2009 to Mar. 31, 2010



## Business Segments (Consolidated)

- Elastomer Business -
(Unit : Millions of yen)

|  | FY 2009 <br> Year ended March 31, 2010 | FY 2008 <br> Year ended March 31, 2009 | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Sales Quantity (thousands ton) | 535.4 | 544.3 | -8.9 | -1.6\% |
| Rubbers | 302.0 | 313.9 | -11.9 | -3.8\% |
| Latices | 143.4 | 144.3 | -0.9 | -0.6\% |
| Chemicals | 90.0 | 86.1 | 3.9 | 4.6\% |
| Net Sales (JPYm) | 138,287 | 179,957 | -41,670 | -23.2\% |
| Rubbers | 95,518 | 127,884 | -32,366 | -25.3\% |
| Latices | 17,735 | 22,577 | -4,842 | -21.4\% |
| Chemicals | 25,100 | 29,496 | -4,396 | -14.9\% |
| Eliminations and corporate | -66 | 0 | -66 | - |
| Operating expenses | 128,940 | 172,316 | -43,376 | -25.2\% |
| Operating income | 9,347 | 7,642 | 1,706 | 22.3\% |

## - Specialty Materials Business -

(Unit : Millions of yen)

|  | FY 2009 <br> Year ended <br> March 31, 2010 | FY 2008 <br> Year ended <br> March 31, 2009 |  | Increase (Decrease) |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Net Sales | 47,305 | 37,569 | Amount | Percentage |  |
| Specialty materials | 22,808 | 24,497 | 23,004 | -196 |  |
| Specialty plastics | 0 | 14,594 | 9,909 | $-0.9 \%$ |  |
| Eliminations and corporate | 47,052 | -29 | $67.9 \%$ |  |  |
| Operating expenses | 253 | 42,333 | 29 | - |  |
| Operating income | $-4,764$ | 4,719 | $11.1 \%$ |  |  |

## - Others

(Unit : Millions of yen)

## Statements of Income (Consolidated) for 3 Months ended

(Unit : Millions of yen)

|  | Fiscal Year ended March 31, 2009 |  |  |  | Fiscal Year ended March 31, 2010 |  |  |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Jun. 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Sep. } 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Dec. 31, } \\ 2008 \end{gathered}$ | Mar. 31, 2009 | Jun. 30, 2009 | $\begin{aligned} & \text { Sep. } 30 \text {, } \\ & 2009 \end{aligned}$ | Dec. 31, 2009 | $\begin{gathered} \text { Mar. 31, } \\ 2010 \end{gathered}$ | Amount | Percentage |
| Sales Quantity (thousands ton) | 149.5 | 151.2 | 129.1 | 114.5 | 103.4 | 137.5 | 144.8 | 149.7 | 4.9 | 3.4\% |
| Rubbers | 87.5 | 86.0 | 72.7 | 67.7 | 55.0 | 76.2 | 81.8 | 89.0 | 7.2 | 8.8\% |
| Latices | 39.2 | 38.8 | 35.5 | 30.8 | 29.0 | 38.0 | 40.1 | 36.3 | -3.8 | -9.5\% |
| Chemicals | 22.8 | 26.4 | 20.9 | 16.0 | 19.4 | 23.3 | 22.9 | 24.4 | 1.5 | 6.5\% |
| Net Sales (JPYm) | 76,394 | 80,191 | 67,050 | 45,222 | 47,310 | 55,394 | 58,962 | 64,211 | 5,249 | 8.9\% |
| Elastomer business | 49,548 | 55,188 | 45,965 | 29,256 | 27,266 | 33,490 | 37,135 | 40,395 | 3,260 | 8.8\% |
| Rubbers | 36,046 | 39,869 | 32,099 | 19,870 | 18,290 | 22,550 | 26,054 | 28,624 | 2,570 | 9.9\% |
| Latices | 5,830 | 6,091 | 6,037 | 4,619 | 3,864 | 4,177 | 4,827 | 4,867 | 40 | 0.8\% |
| Chemicals | 7,671 | 9,229 | 7,828 | 4,768 | 5,113 | 6,772 | 6,256 | 6,959 | 703 | 11.2\% |
| Eliminations | 0 | 0 | 0 | 0 | 0 | -10 | -1 | -55 | -54 | - |
| Specialty materials | 10,462 | 11,304 | 9,151 | 6,652 | 10,604 | 11,840 | 11,876 | 12,985 | 1,109 | 9.3\% |
| Specialty materials | 6,601 | 6,827 | 5,484 | 4,092 | 4,812 | 5,788 | 5,723 | 6,485 | 762 | 13.3\% |
| Specialty plastics | 3,861 | 4,477 | 3,695 | 2,561 | 5,792 | 6,052 | 6,153 | 6,500 | 347 | 5.6\% |
| Eliminations | 0 | 0 | -28 | -1 | 0 | 0 | 0 | 0 | 0 | - |
| Other | 17,069 | 15,583 | 12,733 | 9,766 | 9,954 | 10,366 | 10,230 | 11,105 | 875 | 8.6\% |
| Eliminations | -685 | -1,884 | -799 | -452 | -515 | -302 | -278 | -274 | 4 | -1\% |
| Operating expenses | 5,332 | 4,680 | 3,930 | -11,006 | -2,921 | 1,204 | 5,173 | 5,863 | 690 | 13\% |
| Elastomer business | 3,998 | 5,292 | 5,654 | -7,302 | -1,437 | 763 | 4,312 | 5,709 | 1,397 | 32\% |
| Specialty materials | 1,267 | -871 | -1,756 | -3,404 | -1,226 | 584 | 869 | 26 | -843 | -97\% |
| Other | 89 | 279 | 99 | -290 | -269 | -116 | -23 | 104 | 127 | - |
| Eliminations | -22 | -21 | -66 | -10 | 11 | -26 | 14 | 25 | 11 | - |
| Ordinary income | 6,515 | 3,977 | 2,717 | -9,361 | -2,674 | 693 | 5,450 | 5,979 | 529 | 10\% |
| Net income | 3,114 | 1,671 | -817 | -1,490 | -2,292 | 892 | 2,852 | 3,568 | 716 | 25\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Exchange rate (JPYI\$) | 103.4 | 108.0 | 99.2 | 92.8 | 97.5 | 94.7 | 89.5 | 90.4 | 0.9 | 1.0\% |
| Exchange rate (JPY/€) | 161.5 | 165.8 | 132.7 | 122.6 | 131.5 | 134.2 | 132.4 | 126.0 | -6.4 | -4.8\% |
| Naphtha Price (JPY/kl) | 70,900 | 85,800 | 52,000 | 27,000 | 33,300 | 41,200 | 42,500 | 47,700 | 5,200 | 12.2\% |

## Comparative Balance Sheets (Consolidated)

(Unit : Millions of yen, \%)

| Assets |  |  |  |  |  | Liabilities and Net assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account item | $\begin{gathered} \text { As of Mar. 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { As of Mar. 31, } \\ 2009 \end{gathered}$ |  | increase (decrease)$687$ | Account item | $\begin{gathered} \text { As of Mar. 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { As of Mar. 31, } \\ 2009 \end{gathered}$ |  | increase (decrease)$-21,483$ |
| Current assets | 131,632 | 46.8 | 130,945 | 44.8 |  | Current liabilities | 102,131 | 36.3 | 123,614 | 42.3 |  |
| Cash and bank deposits | 7,378 |  | 5,263 |  | 2,115 | Notes and accounts payable-trade | 48,349 |  | 35,968 |  | 12,381 |
| Notes and accounts receivable- trade | 61,540 |  | 46,135 |  | 15,405 | Short-term interest-bearing debt | 39,127 |  | 69,187 |  | -30,060 |
| Accounts receivable-other | 19,319 |  | 15,947 |  | 3,372 | Other current liabilities | 14,655 |  | 18,460 |  | -3,805 |
| Inventories | 38,336 |  | 55,624 |  | -17,288 | Long-term liabilities | 70,850 | 25.2 | 69,151 | 23.7 | 1,699 |
| Other current assets | 5,059 |  | 7,976 |  | -2,917 | Long-term interest-bearing debt | 56,571 |  | 54,160 |  | 2,411 |
| Fixed assets | 149,421 | 53.2 | 161,082 | 55.2 | -11,661 | Other long-term liabilities | 14,279 |  | 14,991 |  | -712 |
| Property, Plant and equipment | 108,373 |  | 118,792 |  | -10,419 |  |  |  |  |  |  |
| Intangible assets | 4,127 |  | 4,874 |  | -747 | Total Liabilities | 172,981 | 61.5 | 192,766 | 66.0 | -19,785 |
| Investment securities | 31,135 |  | 25,849 |  | 5,286 |  |  |  |  |  |  |
| Other fixed assets | 5,785 |  | 11,567 |  | -5,782 | Equity capital | 104,648 |  | 95,816 |  | 8,832 |
|  |  |  |  |  |  | Stock acquisition rights | 185 |  | 201 |  | -16 |
| Deferred charges | - | 0.0 | 0 | 0.0 | 0 | Minority interests | 3,239 |  | 3,244 |  | -5 |
|  |  |  |  |  |  | Total Net assets | 108,072 | 38.5 | 99,261 | 34.0 | 8,811 |
| Total Assets | 281,053 | 100.0 | 292,027 | 100.0 | -10,974 | Total Liabilities and Net assets | 281,053 | 100.0 | 292,027 | 100.0 | -10,974 |


|  | As of Mar. 31, 2010 | As of Mar. 31, 2009 | Increase / decrease |
| :--- | ---: | ---: | ---: |
| Interest-bearing debt | 95,698 | 123,347 | $-27,649$ |
| Equity capital | 104,648 | 95,816 | 8,832 |
| capital adequacy ratio | 37.2 | 32.8 | 4.4 |
| DIE Ratio | 0.91 | 1.29 | -0.37 |

## Statements of Cash Flows (Consolidated) From Apr. 1 to Mar. 31, 2010

(Unit : Millions of yen)

|  | FY 2009 Year ended March 31, 2010 | FY 2008 Year ended March 31, 2009 | Increase (Decrease) |
| :---: | :---: | :---: | :---: |
|  |  |  | Amount |
| Cash flows from operating activities | 42,956 | 10,373 | 32,583 |
| income before income taxes and minority interests | 7,951 | 1,249 | 6,702 |
| Depreciation and amortization (Decrease) increase in allowance for doubtful | 22,256 | 22,597 | -341 |
| Decrease (increase) in receivables - trade | -15,065 | 26,694 | -41,759 |
| Decrease (increase) in inventories | 18,126 | -2,933 | 21,059 |
| (Decrease) increase in payables - trade | 11,866 | -39,976 | 51,842 |
| Income taxes refunded (paid) | 2,587 | -7,353 | 9,940 |
| Other, net | -4,765 | 10,095 | -14,860 |
| Cash flows from investing activiteies | -12,346 | -35,155 | 22,809 |
| Purchase of tangible \& intangible assets | -12,524 | -35,779 | 23,255 |
| Purchase of investment securities | -293 | -978 | 685 |
| Proceeds from sales and redemption of investment securities | 483 | 2,003 | -1,520 |
| Other, net | -12 | -401 | 389 |
| Free Cash flows | 30,610 | -24,782 | 55,392 |
| Cash flows from financing activities | -28,884 | 24,521 | -53,405 |
| (Decrease) increase of interest-bearing debt | -27,758 | 27,443 | -55,201 |
| Dividends paid | -709 | -2,827 | 2,118 |
| Other, net | -417 | -95 | -322 |
| Effect of exchange rate changes on cash and cash equivalents | 46 | -1,142 | 1,188 |
| Net increase (decrease) in cash and cash equivalents | 1,772 | -1,403 | 3,175 |
| Cash and cash equivalents at beginning | 5,008 | 6,126 | -1,118 |
| Increase in cash due to change in number of consolidated subsidiaries | 131 | 285 | -154 |
| Cash and cash equivalents at end | 6,912 | 5,008 | 1,904 |

## Forecast of Operating Performance FY2010 (Consolidated)

(Unit : Millions of yen)

|  | Fiscal Year ended March 31, 2010 | Fiscal Year ended March 31, 2009 | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Net Sales | 250,000 | 225,878 | 24,122 | 10.7\% |
| Elastomer Business | 157,000 | 138,287 | 18,713 | 13.5\% |
| Specialty Materials Business | 51,000 | 47,305 | 3,695 | 7.8\% |
| Others | 44,000 | 41,655 | 2,345 | 5.6\% |
| Eliminations and corporate | -2,000 | -1,369 | -631 |  |
| Operating income | 16,000 | 9,319 | 6,681 | 71.7\% |
| Elastomer Business | 13,000 | 9,347 | 3,653 | 39.1\% |
| Specialty Materials Business | 3,000 | 253 | 2,747 | 1087.8\% |
| Others | 0 | -304 | 304 |  |
| Eliminations and corporate | 0 | 24 | -24 |  |
| Ordinary income | 16,000 | 9,448 | 6,552 | 69.3\% |
| Net income | 9,000 | 5,020 | 3,980 | 79.3\% |
|  |  |  |  |  |
| Exchange rate (JPY/\$) | 90.0 | 93.0 | -3.0 | -3.2\% |
| Exchange rate (JPY/€) | 125.0 | 131.0 | -6.0 | -4.6\% |
| Naphtha Price (JPY/kI) | 50,000 | 41,200 | 8,800 | 21.4\% |
| Depresiation \& Amortization | 23,000 | 22,256 | 744 | 3.3\% |
| Capital Expenditures | 13,000 | 11,326 | 1,674 | 14.8\% |
| Research and Development Expenses | 10,000 | 8,954 | 1,046 | 11.7\% |

