## Financial Report : FY2008

## May, 2009

## Disclaimer Regarding Forward - Looking Statements

These materials are intended to provide information only, and are not to solicit actions of any kind. Business results forecasts are based on management's assumptions in light of information currently available. Actual sales and income may differ significantly from these forecasts.

The Company shall not take any responsibility regarding the accuracy or completeness of any forecasts pertaining to business results forecasts contained herein.

The user acknowledge that he/she agrees to exercise his/her own judgment in using these materials. The Company shall bear no resposibility for any loss arising from investment decisions relying fully on these materials.

## Statements of Income (Consolidated) From Apr. 1, 2008 to Mar. 31,2009

|  | FY 2008 <br> Year ended March $\text { 31, } 2009$ | FY 2007 <br> Year ended March 31, 2008 | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Net Sales | 268,857 | 302,925 | -34,068 | -11.2\% |
| Elastomer Business | 179,957 | 195,711 | -15,754 | -8.0\% |
| Specialty Materials Business | 37,569 | 47,153 | -9,584 | -20.3\% |
| Others | 55,151 | 62,345 | -7,194 | -11.5\% |
| Eliminations and corporate | -3,820 | -2,285 | -1,535 |  |
| Operating income | 2,936 | 25,268 | -22,332 | -88.4\% |
| Elastomer Business | 7,642 | 16,570 | -8,928 | -53.9\% |
| Specialty Materials Business | -4,764 | 7,609 | -12,373 | -162.6\% |
| Others | 177 | 1,216 | -1,039 | -85.4\% |
| Eliminations and corporate | -119 | -127 | 8 |  |
| Ordinary income | 3,848 | 20,638 | -16,790 | -81.4\% |
| Net income | 2,478 | 9,092 | -6,614 | -72.7\% |
|  |  |  |  |  |
| Exchange rate (JPYI\$) | 100.8 | 115.3 | -14.5 | -12.6\% |
| Naphtha Price (JPY/kI) | 58,700 | 61,600 | -2,900 | -4.7\% |
| Depreciation and amortization | 22,597 | 19,497 | 3,100 | 15.9\% |
| Capital expenditures | 29,496 | 35,500 | -6,004 | -16.9\% |
| Research and Development Expenses | 11,320 | 12,276 | -956 | -7.8\% |
| Total assets | 292,027 | 335,730 | -43,703 | -13.0\% |
| Net Assets | 99,261 | 110,880 | -11,619 | -10.5\% |
| ROA | 0.8\% | 2.8\% | -2.0p |  |
| ROE | 2.4\% | 8.3\% | -5.9p |  |

## Analysis

Comparative Analysis of Consolidated Net Sales for Fiscal Year ended Mar. 31
(Unit : Millions of yen)

| (Unit : 100million JPY) | FY 2008 | FY 2007 | Increase (Decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total | Quantity <br> Variance | Price Vairiance | Exchange rate Variance |
| Net Sales (Consolodated) | 2,689 | 3,029 | -340 | -432 | 156 | -64 |

Comparative Analysis of Consolidated Operating income for Fiscal Year ended Mar. 31

| (Unit : 100million JPY) | FY 2008 | FY 2007 | Increase (Decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total | Quantity Variance | Price Vairiance | Exchange rate Variance |
| Operating income (Consolodated) | 29 | 253 | -224 | -136 | 156 | -64 |
|  |  |  |  | Cost reduction effect | Raw materials price variance etc. | SGA |
|  |  |  |  | 43 | -244 | 21 |


|  | FY2008 | FY2007 | Increase <br> (Decrease) |
| :--- | ---: | ---: | ---: |
| Naphtha Price (JPY/kI) | 58,700 | 61,600 | 2,900 |
| Exchange rate (JPYI\$) | 100.8 | 115.3 | -14.5 |
| Exchange rate (JPY/€) | 145.6 | 162.2 | -16.6 |
| Exchange rate (\$/€) | 1.444 | 1.407 | 0.037 |

## Business Segments (Consolidated)

- Elastomer Business -
(Unit : Millions of yen)

|  | $\begin{gathered} \text { FY } 2008 \\ \text { Year ended March } \\ \text { 31, } 2009 \end{gathered}$ | $\begin{gathered} \text { FY } 2007 \\ \text { Year ended March } \\ 31,2008 \end{gathered}$ | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Sales Quantity (thousands ton) | 544.3 | 611.5 | -67.2 | -11.0\% |
| Rubbers | 313.9 | 358.0 | -44.1 | -12.3\% |
| Latices | 144.3 | 150.8 | -6.5 | -4.3\% |
| Chemicals | 86.1 | 102.7 | -16.6 | -16.2\% |
| Net Sales (JPYm) | 179,957 | 195,711 | -15,754 | -8.0\% |
| Rubbers | 127,884 | 140,288 | -12,404 | -8.8\% |
| Latices | 22,577 | 21,689 | 888 | 4.1\% |
| Chemicals | 29,496 | 33,734 | -4,238 | -12.6\% |
| Operating expenses | 172,315 | 179,141 | -6,826 | -3.8\% |
| Operating income | 7,642 | 16,570 | -8,928 | -53.9\% |

## - Specialty Materials Business -

(Unit : Millions of yen)

|  | FY 2008 <br> Year ended March <br> 31, 2009 | FY 2007 <br> Year ended March <br> 31, 2008 | Increase (Decrease) |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 37,569 | 47,153 | Amount | Percentage |
| Net Sales | 23,004 | 25,879 | $-9,584$ | $-20.3 \%$ |
| Specialty materials | 14,594 | 21,274 | $-2,875$ | $-11.1 \%$ |
| Specialty plastics | -29 | 0 | $-6,680$ | $-31.4 \%$ |
| Eliminations and corporate | 42,333 | 39,544 | -29 |  |
| Operating expenses | $-4,764$ | 7,609 | $-1,789$ | $7.1 \%$ |
| Operating income |  | $-12,373$ | $-162.6 \%$ |  |

- Others -
(Unit : Millions of yen)

|  | FY 2008 <br> Year ended March <br> 31, 2009 | FY 2007 <br> Year ended March <br> 31, 2008 | Increase (decrease) |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 55,151 | 62,345 | Amount | Percentage |
| Net Sales | 54,974 | 61,129 | $-7,194$ | $-11.5 \%$ |
| Operating expenses | 177 | 1,216 | $-6,155$ | $-10.1 \%$ |
| Operating income |  | $-1,039$ | $-85.4 \%$ |  |

## Nonoperating income and expense / Extraordinary gains and losses (Consolidated)

- Nonoperating income and expense -
(Unit : Millions of yen)

|  | FY 2008 <br> Year ended March <br> 31, 2009 | Fear ended March <br> 31, | Increase (Decrease) |
| :--- | ---: | ---: | ---: |

- Extraordinary gains and losses -
(Unit : Millions of yen)

|  | FY 2008 Year ended March 31, 2009 | $\begin{gathered} \text { FY } 2007 \\ \text { Year ended March } \\ \text { 31, } 2008 \end{gathered}$ | Increase (Decrease) |
| :---: | :---: | :---: | :---: |
| Extraordinary gains | 91 | 218 | -127 |
| Extraordinary losses | 2,691 | 2,683 | 8 |
| Loss on disposal of fixed assets | 770 | 1,160 | -390 |
| Loss on devaluation of investment securities | 288 | 6 | 282 |
| Lawsuit costs | 32 | 1,123 | -1,091 |
| Provision for allowance for doubtful accounts Others | 1,601 | 394 | 1,207 |

## Comparative Balance Sheets (Consolidated)

(Unit : Millions of yen, \%)

| Assets |  |  |  |  |  | Liabilities and Net assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account item | $\begin{gathered} \text { As of Mar. 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { As of Mar. 31, } \\ 2008 \end{gathered}$ |  | increase (decrease)$-42,229$ | Account item | $\begin{gathered} \text { As of Mar. 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { As of Mar. 31, } \\ 2008 \end{gathered}$ |  | increase (decrease)$-32,928$ |
| Current assets | 130,945 | 44.8 | 173,174 | 51.6 |  | Current liabilities | 123,614 | 50.8 | 156,542 | 46.6 |  |
| Cash and bank deposits | 5,263 |  | 6,509 |  | -1,246 | Notes and accounts payable-trade | 35,968 |  | 79,712 |  | -43,744 |
| Notes and accounts receivable- trade | 46,135 |  | 76,816 |  | -30,681 | Short-term interest-bearing debt | 69,187 |  | 45,335 |  | 23,852 |
| Accounts receivable-other | 15,947 |  | 28,876 |  | -12,929 | Other current liabilities | 18,459 |  | 12,588 |  | -13,036 |
| Inventories | 55,624 |  | 56,021 |  | -397 |  |  |  |  |  |  |
| Other current assets | 7,976 |  | 4,952 |  | 3,024 | Long-term liabilities | 69,151 | 18.9 | 68,309 | 20.4 | 842 |
| Fixed assets | 161,082 | 55.2 | 162,554 | 48.4 | -1,472 | Long-term interest-bearing debt | 54,160 |  | 52,177 |  | 1,983 |
| Property, Plant and equipment | 118,792 |  | 116,263 |  | 2,529 | Other long-term liabilities | 14,991 |  | 16,132 |  | -1,141 |
| Intangible assets | 4,874 |  | 5,898 |  | -1,024 | Total Liabilities | 192,766 | 69.7 | 224,850 | 67.0 | -32,084 |
| Investment securities | 25,849 |  | 35,881 |  | -10,032 |  |  |  |  |  |  |
| Other fixed assets | 11,567 |  | 4,512 |  | 7,055 | Equity capital | 95,816 |  | 107,063 |  | -11,247 |
|  |  |  |  |  |  | Stock acquisition rights | 201 |  | 151 |  | 50 |
| Deferred charges | 0 | 0.0 | 2 | 0.0 | -2 | Minority interests | 3,244 |  | 3,666 |  | -422 |
|  |  |  |  |  |  | Total Net assets | 99,261 | 30.3 | 110,880 | 33.0 | -11,619 |
| Total Assets | 292,027 | 100.0 | 335,730 | 100.0 | -43,703 | Total Liabilities and Net assets | 292,027 | 100.0 | 335,730 | 100.0 | -43,703 |


|  | As of Mar. 31, 2009 | As of Mar. 31, 2008 | Increase / decrease |
| :--- | ---: | ---: | ---: |
| Interest-bearing debt | 123,347 | 97,512 | 25,835 |
| Equity capital | 95,816 | 107,063 | $-11,247$ |
| capital adequacy ratio | 32.8 | 31.9 | 0.9 |
| DIE Ratio | 1.29 | 0.91 | 0.38 |

## Statement of Cash Flows (Consolidated)

|  | (Unit : Millions of yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | FY 2008 <br> Year ended March <br> 31, 2009 | $\begin{gathered} \text { FY } 2007 \\ \text { Year ended March } \\ \text { 31, } 2008 \end{gathered}$ | Increase <br> (Decrease) <br> Amount |
| Cash flows from operating activities | 10,373 | 8,197 | 2,176 |
| income before income taxes and minority interests | 1,249 | 18,173 | -16,924 |
| Depreciation and amortization (Decrease) increase in allowance for doubtful | 22,597 | 19,497 | 3,100 |
| Decrease (increase) in receivables - trade | 26,694 | -15,573 | 42,267 |
| Decrease (increase) in inventories | -2,933 | -4,091 | 1,158 |
| (Decrease) increase in payables - trade | -39,976 | -2,541 | -37,435 |
| Income taxes paid | -7,353 | -9,748 | 2,395 |
| Other, net | 10,095 | 2,480 | 7,615 |
| Cash flows from investing activiteies | -35,155 | -34,015 | -1,140 |
| Purchase of tangible \& intangible assets | -35,779 | -31,571 | -4,208 |
| Purchase of investment securities | -978 | -3,603 | 2,625 |
| Proceeds from sales and redemption of investment securities | 2,003 | 707 | 1,296 |
| Other, net | -401 | 452 | -853 |
| Cash flows from financing activities | 24,521 | 25,220 | -699 |
| (Decrease) increase of interest-bearing debt | 27,443 | 29,200 | -1,757 |
| Dividends paid | -2,827 | -2,838 | 11 |
| Repurchase of treasury stock | 0 | -1,032 | 1,032 |
| Other, net | -95 | -110 | 15 |
| Effect of exchange rate changes on cash and cash equivalents | -1,142 | -107 | -1,035 |
| Net increase (decrease) in cash and cash equivalents | -1,403 | -705 | -698 |
| Cash and cash equivalents at beginning | 6,126 | 6,483 | -357 |
| Increase in cash due to change in number of consolidated subsidiaries | 285 | 348 | -63 |
| Cash and cash equivalents at end | 5,008 | 6,126 | -1,118 |

## Forecast of Operating Performance FY2009 (Consolidated)

(Unit : Millions of yen)

|  | Fiscal Year ended March 31, 2010 | Fiscal Year ended March 31, 2009 | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percentage |
| Net Sales | 213,000 | 268,857 | -55,857 | -20.8\% |
| Elastomer Business | 130,000 | 179,957 | -49,957 | -27.8\% |
| Specialty Materials Business | 43,000 | 37,569 | 5,431 | 14.5\% |
| Others | 44,000 | 55,151 | -11,151 | -20.2\% |
| Eliminations and corporate | -4,000 | -3,820 | -180 |  |
| Operating income | 4,000 | 2,936 | 1,064 | 36.2\% |
| Elastomer Business | 5,000 | 7,642 | -2,642 | -34.6\% |
| Specialty Materials Business | -1,000 | -4,764 | 3,764 | -79.0\% |
| Others | 0 | 177 | -177 |  |
| Eliminations and corporate | 0 | -119 | 119 |  |
| Ordinary income | 2,000 | 3,848 | -1,848 | -48.0\% |
| Net income | 1,000 | 2,478 | -1,478 | -59.6\% |
|  |  |  |  |  |
| Exchange rate (JPY/\$) | 90.0 | 100.8 | -10.8 | -10.7\% |
| Naphtha Price (JPY/kl) | 27,000 | 58,700 | -31,700 | -54.0\% |
| Depresiation \& Amortization | 23,000.0 | 22,597.0 | 403.0 | 1.8\% |
| Capital Expenditures | 15,000 | 29,496 | -14,496 | -49.1\% |
| Research and Development Expenses | 10,000.0 | 11,320.0 | -1,320.0 | -11.7\% |

